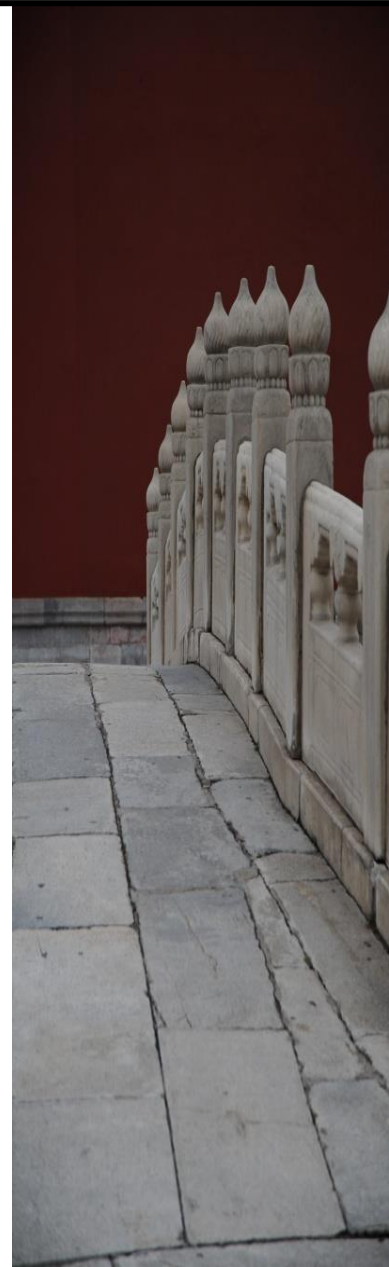


# **Sabah International Biomass Forum**

## **Financing for Biomass Sector: A New Approach?**

**October 2019**



## Conchubar

## Conchubar

The Conchubar Group of companies is comprised of independent companies sharing a common management and investment focus related to development in emerging markets Asia with an emphasis on national industrial policy sectors.

Conchubar includes the US\$ 100 million Conchubar Infrastructure Fund (fully invested), a 14+2 year CIMA fund focusing on industrial policy emphasized infrastructure sectors, and Asia Renewables Conchubar a strategic advisory which focuses on sustainable energy initiatives and investments.

## Asia Renewables Conchubar (“ARC”)



Established as Asia Renewables in 2008 (and through its predecessor entity BC Capital in 2000), ARC and its team are comprised of highly recognized market leaders in the Asian renewables and clean energy sectors, with experience across multiple technology silos such as PV solar, geothermal, wind, waste, POME, R/R hydro, etc., across all geographies in Asia including China, India, ASEAN and northeast Asia. ARC has an extensive as well as deeply personal track record in national industrial policy related investments, advisory, management, and engagement, especially with and on behalf of various Asian governments and other constituent stakeholders also over such 20 years.

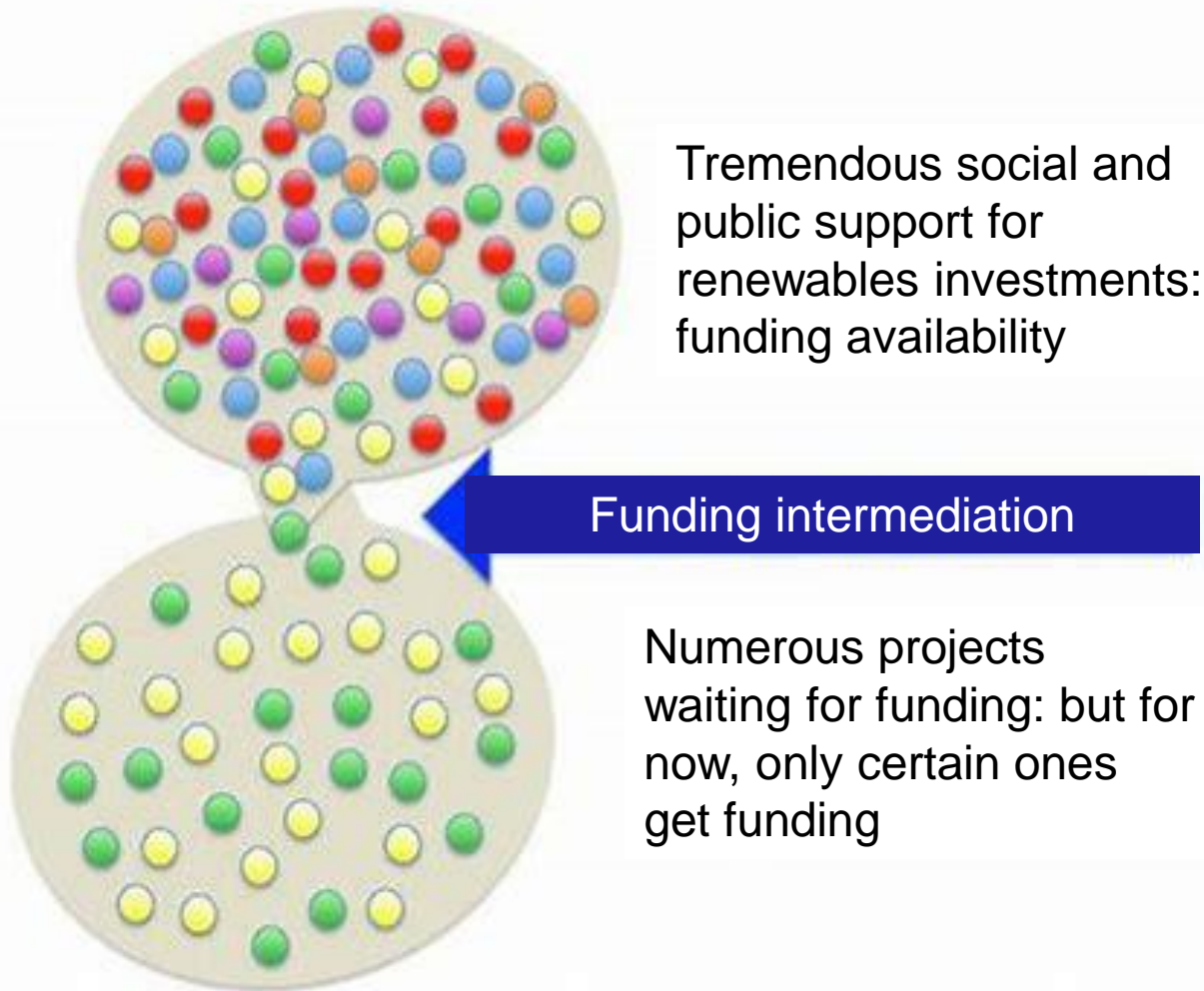
While independent, from time to time, the group companies may engage together in the pursuit of shared management and investment objectives on a case by case basis.

William I.Y. Byun  
(byun@conchubar.com)

+ 1 858 999 5760

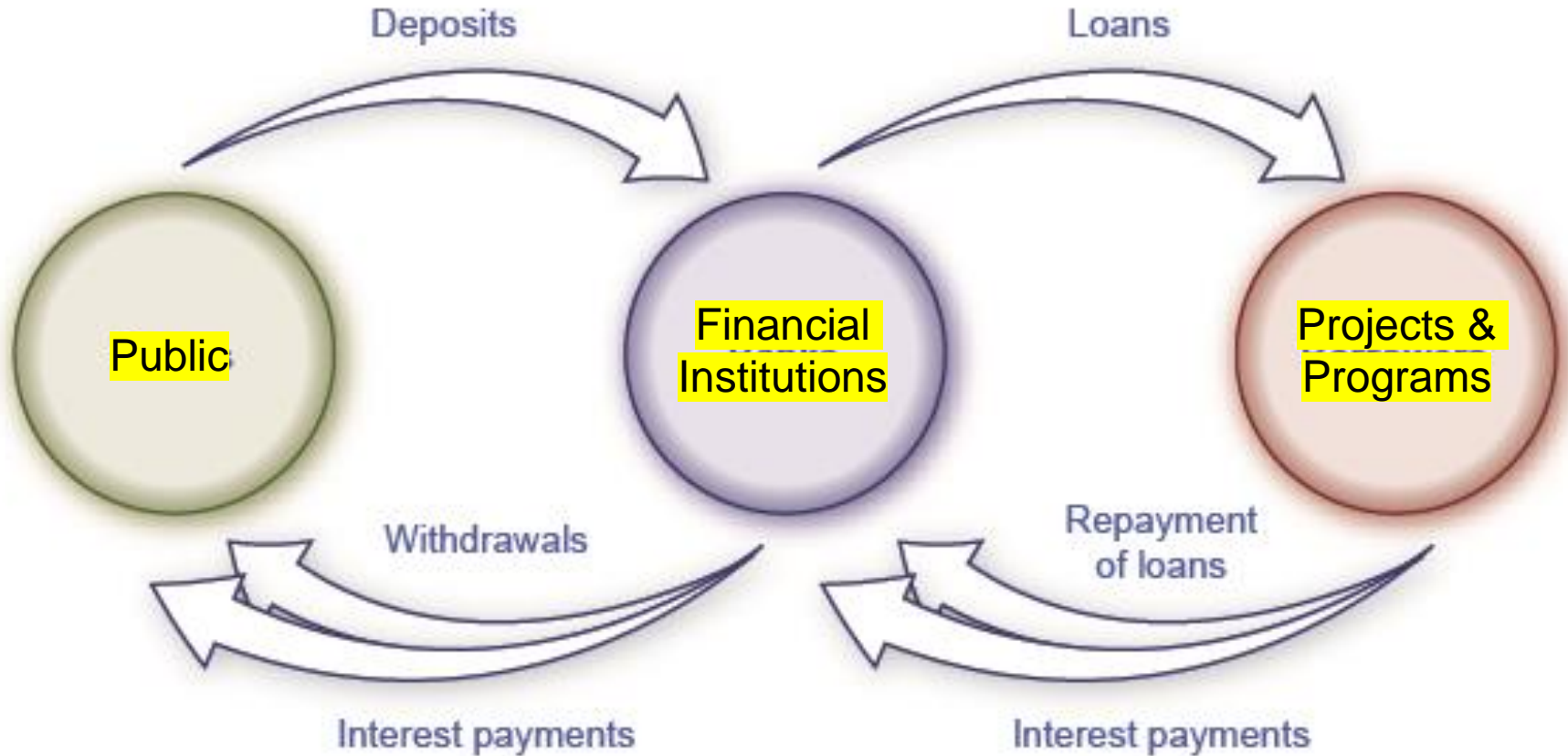


- ❑ Partner: Conchubar Infrastructure Fund (US\$ 100 million emerging markets infrastructure private equity fund)
- ❑ Judge committee: Global Energy Prize (Russia)
- ❑ Faculty, Business Strategy and Finance, California State University San Marcos (USA)
  
- ❑ Founder: BC Capital (acquired by AES)
- ❑ Managing Director: AES Corporation (for Renewables and Climate Change – Asia & Middle East)
- ❑ Attorney (New York): practice in structured finance, capital markets, project finance and foreign direct investment (New York, Tokyo, Seoul, Jakarta)
  
- ❑ U.S. Fulbright Scholar to Ministry of Finance (Korea)
- ❑ Office of General Counsel, US OPIC.
- ❑ BA, University of Chicago (Economics)
- ❑ JD, University of Michigan (Law)
- ❑ MSc, University of London (LSE, Sociology and SOAS, Financial Economics)
- ❑ Certificate - Financial Valuation, University of Virginia Darden School of Business
  
- ❑ Advisor on investments, finance and energy for Asian and Middle East Governments, Sovereign Wealth Funds and State-Owned Enterprises.



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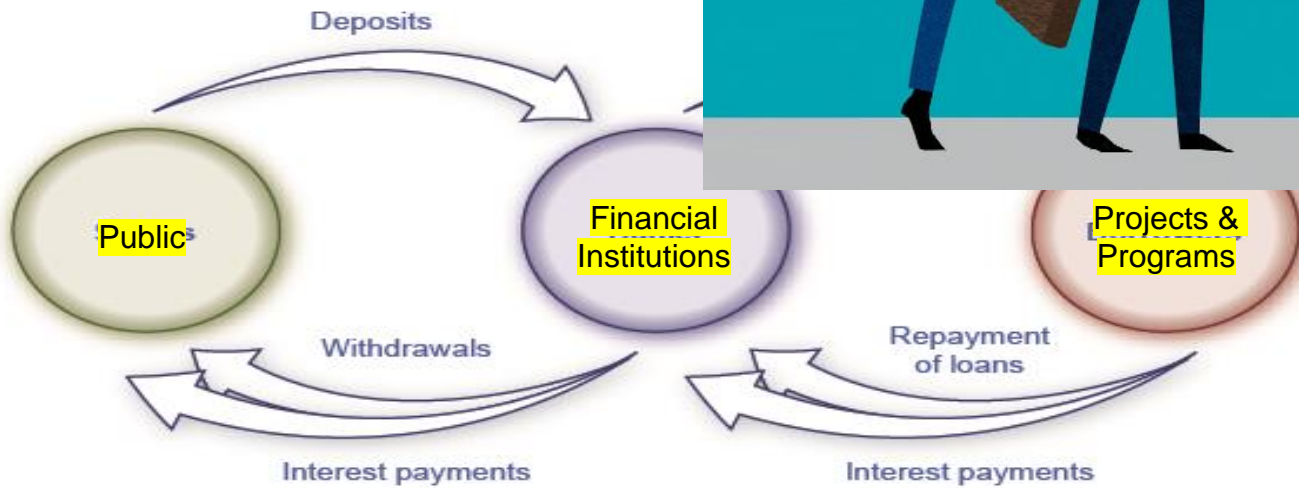
## *“Traditional View”*



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*“Traditional View”*



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Investors



Borrower



Investment (£)

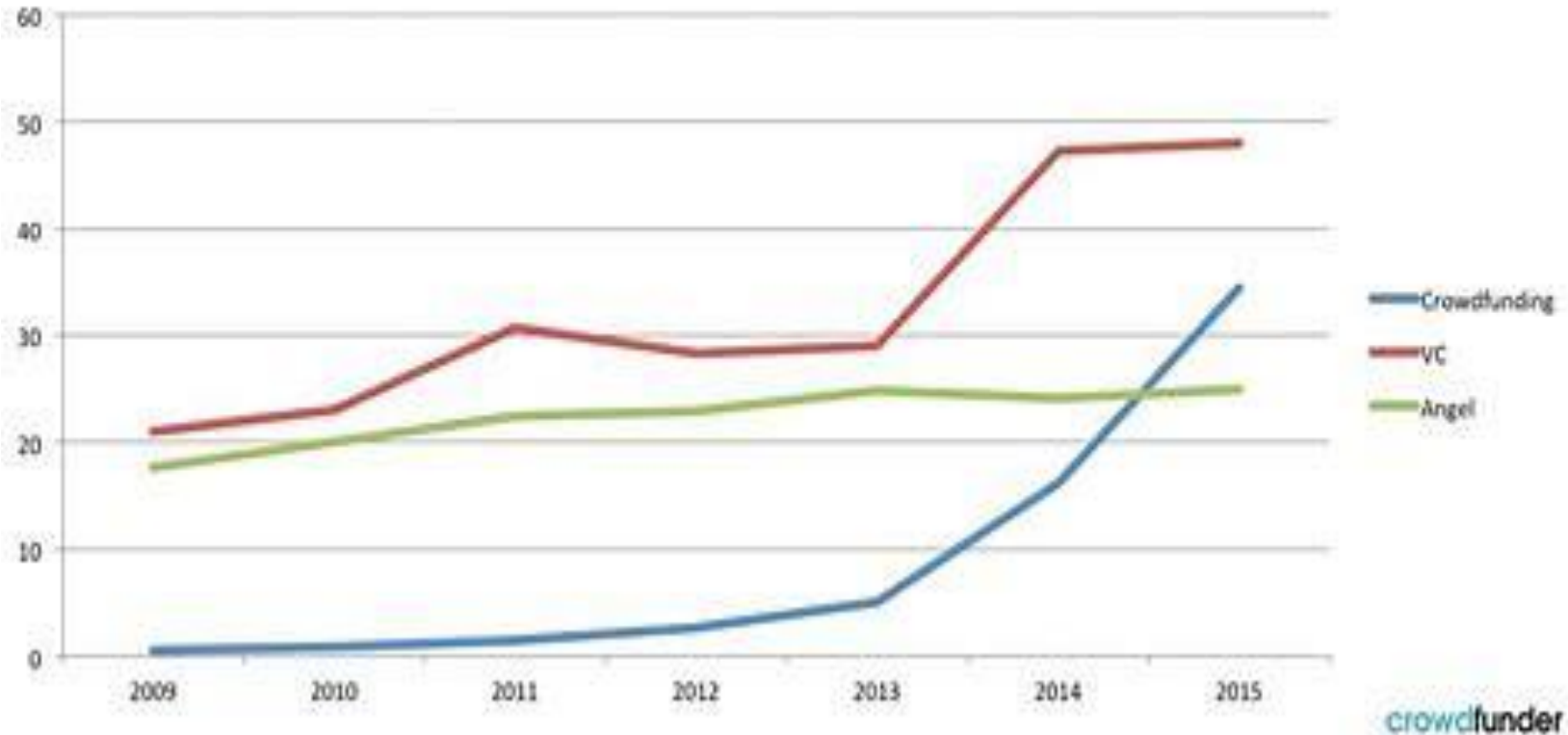


Loan interest and repayments (£)



**P2P Platform**

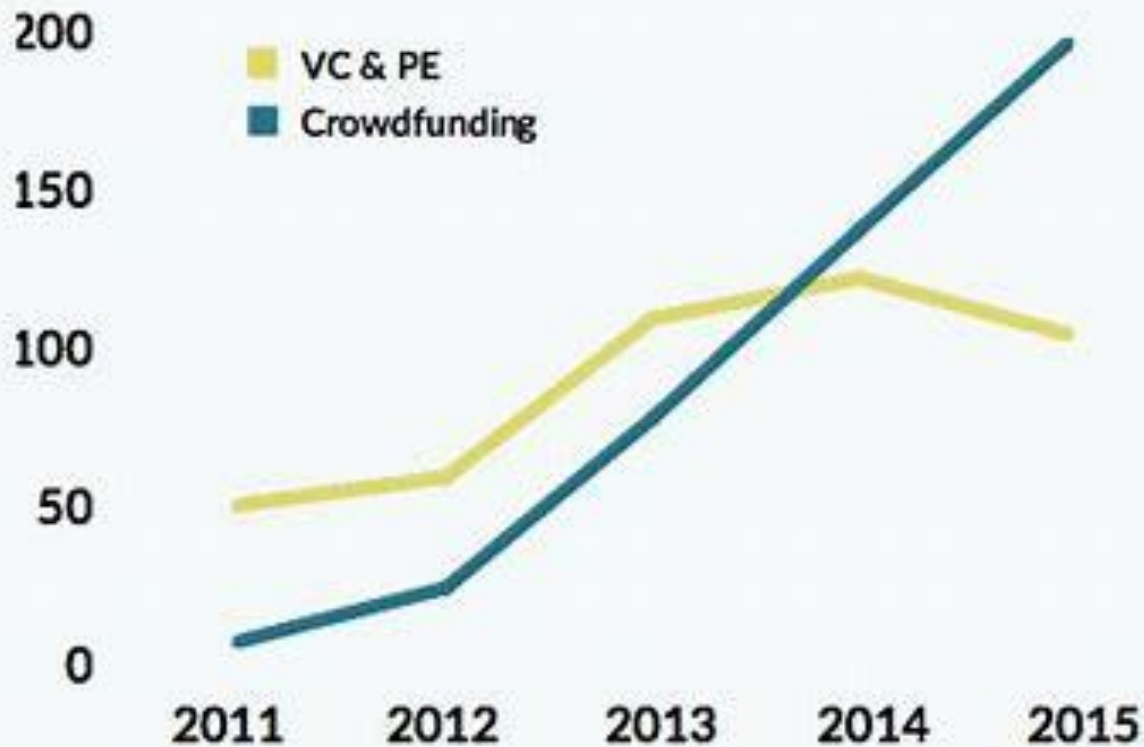
Annual Funding (Billions): VC vs. Crowdfunding vs. Angel



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## Venture capital and Private Equity vs crowdfunding deal numbers at seed-stage



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Chart of the Week

## THE EXPLOSION IN CRYPTOCURRENCIES

Over 300 new coins reached \$1mm market cap in 2017



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